Terrence Boyd

Logistics Coordinator · LTL, Truckload & Import Freight

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SUMMARY

Logistics coordinator with 9 years in Memphis freight, from the shipping dock to brokerage carrier sales to shipper-side transportation. Books 35 to 50 outbound loads a day in MercuryGate, runs a monthly carrier scorecard and audits every freight invoice against the rate confirmation.

EXPERIENCE

Logistics Coordinator · Tri-State Home Furnishings — Apr 2022 – Present

Memphis, TN

- Booked and tracked 35 to 50 outbound LTL and truckload shipments a day in MercuryGate across a 40-carrier routing guide.
- Raised on-time delivery from 91.4% to 96.8% over 18 months by scoring carriers monthly and moving two late-running lanes.
- Audited carrier invoices against rate confirmations, recovering $62,400 in 2025 from duplicate accessorials and incorrect NMFC freight classes.
- Coordinated 6 to 8 import containers a month from Ningbo and Ho Chi Minh City on FOB terms with our customs broker, including ISF data and rail ramp drayage.
- Cut detention from about $4,100 a month to $1,300 by setting dock appointments in Manhattan SCALE and chasing late unloads daily.

Carrier Representative · Mid-South Freight Brokerage — Aug 2019 – Mar 2022

Memphis, TN

- Covered 12 to 18 dry van and reefer loads a day off DAT, negotiating rates and vetting authority and insurance in Carrier411.
- Handled check calls and after-hours tracking for a book of about 300 loads a week, logging each exception in McLeod LoadMaster.

Shipping and Receiving Clerk · Southland Paper Company — Jun 2017 – Jul 2019

Memphis, TN

- Prepared bills of lading and packing lists for about 25 outbound orders a shift and loaded trailers on a sit-down forklift.

EDUCATION

A.A.S. Business Administration · Southwest Tennessee Community College — May 2017

SKILLS

Systems: MercuryGate TMS, McLeod LoadMaster, Manhattan SCALE (WMS), DAT, Carrier411, Excel (pivot tables, XLOOKUP)

Freight: LTL, Truckload (dry van, reefer), Intermodal drayage, Ocean FCL, NMFC freight classes, Incoterms 2020 (FOB, DDP), Freight claims

Carrier management: Routing guides, Carrier scorecards, Rate confirmations, Freight invoice audit

CERTIFICATIONS

Certified in Logistics, Transportation and Distribution (CLTD), ASCM, 2025